

## Maximizing Patient Collections

With many patients having large deductibles and co-payment requirements, the collections job has become even more important and more difficult at the same time. Participants will learn how to maximize point-of-service collections, communicate effective collection policies to patients and organize collection tasks with the staff to effect maximum return on collections over the shortest period of time. The goal is to minimize write-offs of patient responsibility balances and maximize practice profitability. This course is valuable for all Managers, Supervisors, office staff as well as physician / owners of the medical practice.

**This Practice Management Webconference is just \$99 for Members & their Practices:**

- | = A 90-minute live Webconference including a formal presentation and time for Q&A
- | = The course is given once as a live Webconference, on Wednesday September 24, 2008 (convenient for your staff) and then via streaming Internet technologies shortly thereafter. Your \$99 registration fee covers either one or both presentations and handout materials.
- | = The ability for ACS Fellows and practice managers to e-mail follow-up questions to Economedix Practice Management Advisors for personalized responses



Sponsored by the American College of Surgeons, PAHCOM, HNA & Others

**Course Objectives** - Completion of this Practice Management Course will provide:

1. Increase collections at the point-of-service;
2. Estimate surgical and ancillary charges prior to the service;
3. Have a working financial policy for patients;
4. Create strategies for physicians and staff to increase collections; and
5. Increase collections from patients without increasing risk or decreasing physician-patient relationships

**Accreditation** - The American College of Surgeons is accredited by the Accreditation Council for Continuing Medical Education (ACCME) to provide continuing medical education to physicians.

**Credits** - The American College of Surgeons designates this educational activity for a maximum of 1.5 category 1 credits toward the AMA Physician's Recognition Award. Each physician should claim only those credits that he/she actually spent in the educational activity. PAHCOM has pre-approved this educational activity for 1 CEU towards the PAHCOM CMM designation. To earn the credit, participants must complete the combination Evaluation / CME - CEU Form, that is included in the course materials, and FAX this form back within seven days following the date of the Webconference.

**Faculty** - The faculty for the course is Mr. Tom Loughrey, MBA, CCS-P. Mr. Loughrey is Chairman of Economedix and a noted practice management consultant to physicians, medical offices and medical societies. For over a decade, Mr. Loughrey has provided consulting services to the College as a part of the Consultant's Corner at the annual ACS Clinical Congress and regularly is engaged by ACS to speak and teach at meetings and workshops throughout the country.

**Registration & Information** - This completed form can be Faxed Toll Free to **877-813-9784**; or mailed to **Economedix - 297 Valley Road # 200 - Wexford, PA 15090**; For complete details and secure On-Line Registration simply go to: <http://www.YourMedPractice.com>

*Thank you for your interest in this Program!*



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Practice: \_\_\_\_\_

Address: \_\_\_\_\_ Phone: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Contact: \_\_\_\_\_ E-Mail: \_\_\_\_\_

**Yes**, we want to participate in the **Maximizing Patient Collections Course** ... and will attend  
 Wednesday September 24, 2008 @ 1 PM Eastern,  Web-based On-Demand ... or  Both Presentations.

Form of Payment:  Check Payable to Economedix, LLC & mailed to: 297 Valley Rd # 200 - Wexford, PA 15090  
or  Credit / Debit Card (MC, Visa, Discover or American Express)

Card Number (15 or 16 digits): \_\_\_\_\_ Expiration Date: \_\_\_\_ / \_\_\_\_

3 Digit CVV Code\* : \_\_\_\_\_ Name on Card: \_\_\_\_\_

Card Billing Address: \_\_\_\_\_

Card Billing City, ST Zip: \_\_\_\_\_

\* Please use 4 Digit Code on front of AMX Card